



## **Euronet Expands its Network in Poland with the Acquisition of ATMs from Diebold's cash4you Network**

LEAWOOD, Kan. & WARSAW, Poland--(BUSINESS WIRE)-- Euronet Worldwide Inc. (NASDAQ: EFFT) and its wholly owned subsidiary in Poland - Bankomat24/Euronet Sp. z o.o. — announce the acquisition of ATMs from Diebold Poland Sp. z o.o., the country's second largest Independent ATM Deployer and the owner of the cash4you network. The acquisition includes 535 ATMs and over 350 retailer contracts for select sites where the ATMs are currently installed.

This strategic acquisition brings Euronet's total owned and managed ATM network in Poland to over 3,500 devices, providing it a unique opportunity to expand relationships with many leading retail and bank brands and to deliver a diverse portfolio of value added services to end-users. By partnering with Euronet, banks stand to benefit from significant cost savings while providing customers with access to the largest ATM network in the country.

Since the mid-90s, Euronet has been a leading deployer of ATMs in Poland. Through focus on customer convenience and providing dependable service, Euronet has established an ATM network that includes agreements with 18 leading Polish banks. The 535 cash4you ATMs, which are expected to be migrated and re-branded as Euronet early next year, will provide for even more convenience to those 18 banks' customers as well as all bank customers throughout Poland.

"Euronet's leading market position is backed by our proprietary, proven site selection methodology and metrics. The acquired cash4you ATMs are in key locations, further enhancing Euronet's existing network. Integration of these ATMs with Euronet's existing network will ensure high ATM up-time availability and access to a larger customer base which will create value for our investors, bank partners and end-users," commented Nikos Fountas, Senior Vice President and Managing Director of Euronet's Europe EFT Division. "This acquisition adds to the significance of Euronet's network as a key channel for cash distribution in Poland and reinforces Euronet's expertise in maintaining and operating large, complex ATM networks," added Mr. Fountas.

"This acquisition is a landmark in Euronet's 17-year development in the Polish market. Not only does this increase Euronet's ATM count to over 3,500 devices in Poland, but it also marks the first time that a network of independently deployed ATMs has surpassed the ATM network size of any bank in the market," stated Marek Szafirski, Managing Director of Bankomat24/Euronet.

"The agreement with Euronet will allow Diebold to achieve two objectives," said David Wetzel, Vice President and Managing Director, Diebold EMEA region. "It enables us to put greater focus on our core business in Poland, and engages us in a new strategic relationship with Euronet — helping extend our business in several countries in Europe, Middle East and Africa"

The Polish market averages the second largest number of cash withdrawals per ATM with a density of ATMs well below the Central and Eastern Europe regional average, reinforcing growth opportunities in Euronet's largest EFT market. With this acquisition, Euronet is strengthening its position to take advantage of the exciting opportunities to serve the needs of the Polish consumers.

As the largest Independent ATM Deployer (IAD) in Poland and Central and Eastern Europe, Euronet's current IAD networks span across eight countries including: Poland, Germany, Czech Republic, Ukraine, Bulgaria, Romania, Greece and Croatia. Euronet's total number of owned and operated ATMs throughout Europe will now exceed 8,000 devices.

### **About Euronet Worldwide, Inc.**

Euronet Worldwide is an industry leader in processing secure electronic financial transactions. The Company offers payment and transaction processing solutions to financial institutions, retailers, service providers and individual consumers. These services include comprehensive ATM, POS and card outsourcing services, card issuing and merchant acquiring services, software solutions, consumer money transfer and bill payment services, and electronic distribution for prepaid mobile phone time and other prepaid products. Euronet's global payment network is extensive - including 12,668 ATMs, approximately 53,000 EFT POS terminals and a growing portfolio of outsourced debit and credit card services which are under management in 32 countries; card software solutions; a prepaid processing network of approximately 591,000 POS terminals at approximately 282,000 retailer locations in 29 countries; and a consumer-to-consumer money transfer network of approximately 140,000 locations serving 136 countries. With corporate headquarters in Leawood, Kansas, USA, and 47 worldwide offices, Euronet

serves clients in approximately 150 countries. For more information, please visit the Company's website at [www.euronetworldwide.com](http://www.euronetworldwide.com)

### **About Diebold**

Diebold, Incorporated is a global leader in providing integrated self-service delivery and security systems and services. Diebold employs more than 16,000 associates with representation in nearly 90 countries worldwide and is headquartered in the Canton, Ohio region, USA. Diebold is publicly traded on the New York Stock Exchange under the symbol 'DBD.' For more information, visit the company's website at [www.diebold.com](http://www.diebold.com).

Euronet Worldwide, Inc.  
Stephanie Taylor, +1-913-327-4200

Source: Euronet Worldwide, Inc.

News Provided by Acquire Media