# Fourth Quarter and Full Year 2022 Financial Results

Michael J. Brown | Chairman & CEO Rick L. Weller | EVP & CFO Scott Claassen | General Counsel





### Forward Looking Statements

Statements contained in this presentation that concern Euronet's or its management's intentions, expectations, or predictions of future performance, are forwardlooking statements. Euronet's actual results may vary materially from those anticipated in such forward-looking statements as a result of a number of factors, including: conditions in world financial markets and general economic conditions, including impacts from the COVID-19 pandemic; inflation; effectiveness of vaccines and treatments against variants of COVID-19; economic conditions in specific countries and regions; technological developments affecting the market for our products and services; the potential risk that a military conflict in Eastern Europe may negatively impact our operations in the region; our ability to successfully introduce new products and services; foreign currency exchange rate fluctuations; the effects of any breach of our computer systems or those of our customers or vendors, including our financial processing networks or those of other third parties; interruptions in any of our systems or those of our vendors or other third parties; our ability to renew existing contracts at profitable rates; changes in fees payable for transactions performed for cards bearing international logos or over switching networks such as card transactions on ATMs; our ability to comply with increasingly stringent regulatory requirements, including anti-money laundering, antiterrorism, anti-bribery, consumer privacy and data protection and the European Union's General Data Privacy Regulation and Third Payment Service Directive requirements; changes in laws and regulations affecting our business, including tax and immigration laws and any laws regulating payments, including dynamic currency conversion transactions; changes in our relationships with, or in fees charged by, our business partners; competition; the outcome of claims and other loss contingencies affecting Euronet; the cost of borrowing, availability of credit and terms of and compliance with debt covenants; and renewal of sources of funding as they expire and the availability of replacement funding. These risks and other risks are described in the Company's filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Copies of these filings may be obtained via the SEC's Edgar website or by contacting the Company. Any forward-looking statements made in this presentation speak only as of the date of this release. Except as may be required by law, Euronet does not intend to update these forward-looking statements and undertakes no duty to any person to provide any such update under any circumstances. The Company regularly posts important information to the investor relations section of its website.



Unless specifically noted otherwise within this presentation, the following terms are hereby defined as follows:

<u>Constant currency measures</u> are computed as if foreign currency exchange rates did not change from the prior period. This information is provided to illustrate the impact of changes in foreign currency exchange rates on the Company's results when compared to the prior period.

<u>Adjusted operating income</u> is defined as operating income (loss) excluding contract impairment charges. Adjusted operating income represents a performance measure and is not intended to represent a liquidity measure.

<u>Adjusted EBITDA</u> is defined as net income (loss) excluding, to the extent incurred in the period, interest, income tax expense, depreciation, amortization, share-based compensation expenses, and other non-operating or non-recurring items that are considered expenses or income under U.S. GAAP. Adjusted EBITDA represents a performance measure and is not intended to represent a liquidity measure.

Adjusted earnings per share (Adjusted EPS) is defined as diluted U.S. GAAP earnings (loss) per share excluding, to the extent incurred in the period, the tax-effected impacts of: a) foreign currency exchange gains or losses b) share-based compensation, c) acquired intangible asset amortization, d) non-cash interest expense, e) non-cash income tax expense, f) other non-operating or non-recurring items and g) dilutive shares related to the Company's convertible bonds. Adjusted earnings per share represents a performance measure and is not intended to represent a liquidity measure.

The reconciliation of non-GAAP items is included in the attached supplemental data.

The Company does not provide a reconciliation of its forward-looking non-GAAP measures to GAAP due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for GAAP and the related GAAP to non-GAAP reconciliation, including adjustments that could be made for currency exchange rate fluctuations and other charges reflected in the Company's reconciliation of historic numbers, the amount of which, based on historical experience, could be significant.

# Financial Highlights Fourth Quarter 2022

Rick L. Weller | EVP & CFO



### Financial Highlights Fourth Quarter 2022

#### Revenue - \$865.7 million

- 7% increase from \$811.5 million for Q4 2021
- 16% increase on a constant currency basis

#### Operating Income - \$79.1 million

- 173% increase from \$29.0 million for Q4
   2021
- 206% increase on a constant currency basis

#### Adjusted Operating Income - \$79.1 million

- 17% increase from \$67.6 million for Q4
   2021
- 31% increase on a constant currency basis

#### Adjusted EBITDA - \$127.0 million

- 12% increase from \$112.9 million for Q4
   2021
- 24% increase on a constant currency basis

#### Adjusted EPS \$1.39

21% increase from \$1.15 for Q4 2021



# Financial Highlights Fourth Quarter 2022 Balance Sheet Overview

USD (in millions)	9/30/2022	12/31/2022
Unrestricted Cash	\$ 967.1	\$ 1,131.2
ATM Cash	646.1	515.6
Settlement Assets	1,034.9	1,442.7
Total Assets	4,827.8	5,403.6
Total Debt	1,736.2	1,613.5
Total Debt to Trailing Twelve Month		
Adjusted EBITDA Multiple	3.1x	2.9x
Net Debt to Trailing Twelve Month		
Adjusted EBITDA Multiple	1.4x	0.9x



### Financial Highlights Fourth Quarter 2022 Same Quarter Prior Year Comparison

USD (in millions)		Reve	enue		Adjusted Inco	Ope ome	rating	Adjusted EBITDA						
	Q.	4 2021	Q4	4 2022	Q4 2021	Q	4 2022	Q	4 2021	Q4	4 2022			
EFT Processing	\$	163.5	\$	210.1	\$ 1.8	\$	19.1	\$	25.9	\$	43.4			
% Change				29%			NM				68%			
epay		286.9		285.5	40.6		41.1		42.6		42.6			
% Change				0%			1%				0%			
Money Transfer		363.3		372.1	41.3		39.9		50.1		48.1			
% Change				2%			-3%				-4%			
Subtotal		813.7		867.7	83.7		100.1		118.6		134.1			
% Change				<b>7</b> %			20%				13%			
Corporate, Eliminations & Other		(2.2)		(2.0)	(16.1)		(21.0)		(5.7)		(7.1)			
Consolidated Total	\$	811.5	\$	865.7	\$ 67.6	\$	79.1	\$	112.9	\$	127.0			
% Change				<b>7</b> %			17%				12%			



### Financial Highlights Fourth Quarter 2022 Same Quarter Prior Year Comparison – Constant Currency\*

USD (in millions)		Reve	enue		Ad	justed Inco			Adjusted EBITDA					
	Q.	4 2021	Q4	2022*	Q4 2	2021	Q	4 2022*	Q	4 2021	Q4	2022*		
EFT Processing	\$	163.5	\$	234.2	\$	1.8	\$	20.8	\$	25.9	\$	47.8		
% Change				43%				NM				85%		
epay		286.9		312.0		40.6		45.5		42.6		47.2		
% Change				9%				12%				11%		
Money Transfer		363.3		394.8		41.3		43.8		50.1		52.6		
% Change				9%				6%				<b>5</b> %		
Subtotal		813.7		941.0		83.7		110.1		118.6		147.6		
% Change				16%				32%				24%		
Corporate, Eliminations & Other		(2.2)		(2.0)		(16.1)		(21.4)		(5.7)		(7.2)		
Consolidated Total	\$	811.5	\$	939.0	\$	67.6	\$	88.7	\$	112.9	\$	140.4		
% Change				16%				31%				24%		

# Financial Highlights Full Year 2022

Rick L. Weller | EVP & CFO



### Financial Highlights Full Year 2022

- Revenue \$3,358.8 million
  - 12% increase from \$2,995.5 million for 2021
  - 22% increase on a constant currency basis
- Operating Income \$385.4 million
  - 109% increase from \$184.0 million for 2021
  - 139% increase on a constant currency basis

- Adjusted Operating Income \$385.4 million
  - 73% increase from \$222.6 million for 2021
  - 98% increase on a constant currency basis
- Adjusted EBITDA \$565.3 million
  - 43% increase from \$395.0 million for 2021
  - 60% increase on a constant currency basis
- Adjusted EPS \$6.51
  - 76% increase from \$3.69 for 2021



# Financial Highlights Full Year 2022 Balance Sheet Overview

USD (in millions)	12/31/2021	12/31/2022
Unrestricted Cash	\$ 1,260.5	\$ 1,131.2
ATM Cash	543.4	515.6
Settlement Assets	1,102.4	1,442.7
Total Assets	4,744.3	5,403.6
Total Debt	1,427.9	1,613.5
Total Debt to Trailing Twelve Month		
Adjusted EBITDA Multiple	3.6x	2.9x
Net Debt to Trailing Twelve Month		
Adjusted EBITDA Multiple	0.4x	0.9x

<sup>\*</sup>NM - Not Meaningful



### Financial Highlights Full Year 2022 Prior Year Comparison

USD (in millions)	Reve	enue	<b>e</b>	Adjusted Operating Income (Loss)  Adjusted							d EBITDA		
	2021		2022		2021		2022		2021		2022		
EFT Processing	\$ 591.2	\$	924.2	\$	(0.4)	\$	184.0	\$	90.5	\$	279.4		
% Change			<b>56</b> %				NM				209%		
epay	1,011.4		997.9		122.9		120.7		131.4		126.9		
% Change			-1%				-2%				-3%		
Money Transfer	1,401.0		1,444.5		158.2		154.5		194.2		188.4		
% Change			3%				-2%				-3%		
Subtotal	3,003.6		3,366.6		280.7		459.2		416.1		594.7		
% Change			12%				64%				43%		
Corporate, Eliminations & Other	(8.1)		(7.8)		(58.1)		(73.8)		(21.1)		(29.4)		
Consolidated Total	\$ 2,995.5	\$	3,358.8	\$	222.6	\$	385.4	\$	395.0	\$	565.3		
% Change			12%				73%				43%		



### Financial Highlights Full Year 2022 Prior Year Comparison – Constant Currency\*

USD (in millions)	Reve	enu	e	Adjusted Operating Income (Loss)						d EBITDA		
	2021		2022		2021		2022		2021		2022	
EFT Processing	\$ 591.2	\$	1,035.1	\$	(0.4)	\$	208.3	\$	90.5	\$	313.9	
% Change			<b>75</b> %				NM				247%	
epay	1,011.4		1,093.3		122.9		134.8		131.4		141.6	
% Change			8%				10%				8%	
Money Transfer	1,401.0		1,530.4		158.2		171.5		194.2		207.2	
% Change			9%				8%				<b>7</b> %	
Subtotal	3,003.6		3,658.8		280.7		514.6		416.1		662.7	
% Change			22%				83%				<b>59</b> %	
Corporate, Eliminations & Other	(8.1)		(7.8)		(58.1)		(74.7)		(21.1)		(29.7)	
Consolidated Total	\$ 2,995.5	\$	3,651.0	\$	222.6	\$	439.9	\$	395.0	\$	633.0	
% Change			22%				98%				60%	

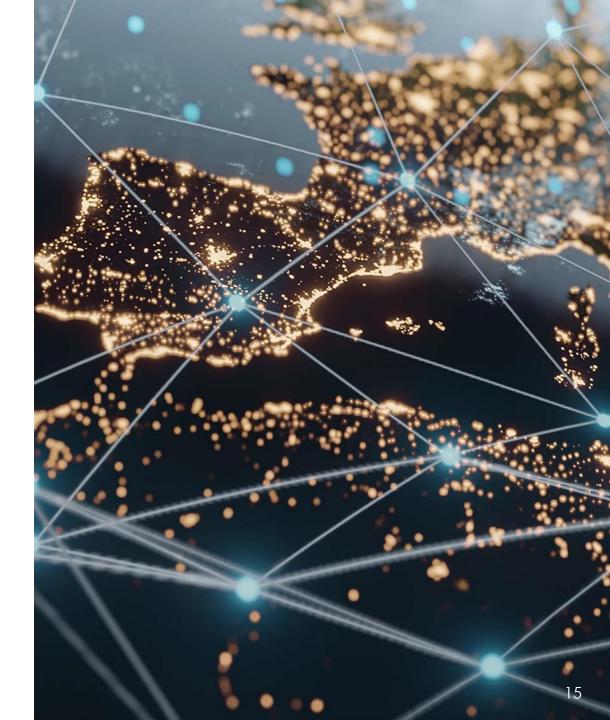


Michael J. Brown | Chairman & CEO



### **Quarter Business Highlights**

- Travel trends continue to improve across the globe, particularly in Asia where COVID restrictions are being fully lifted
- We continue to diversify our revenue streams across more products, solutions and geographies





### **Business Segment**

### **EFT**



- Deposit ATM network participation agreement with Unicredit bank in Romania
- ATM network participation agreement with Banco Caminos in Spain
- ATM outsourcing and card issuing agreement with Eurobank/Direktna Bank in Serbia
- ATM outsourcing agreements with 16 Credit Unions in the U.S.
- ATM deposit agreements with 23 new merchants in Poland
- ATM cash recycling for Cayman National Bank on the Cayman Islands
- Cardless cash withdrawal and deposit agreement with payMaya, the second largest eWallet in the Philippines
- Network participation agreement with Bank of Philippine Islands

#### Launched

- Cross-selling agreement with epay to sell Spotify, Xbox
   Nintendo and Paysafe Card sales on Euronet ATMs in Spain
- QR code payments for Innova
- Credit card hosting services J S Bank Limited in Pakistan



### **Business Segment**

# **EFT**

### Active ATM Rollforward

Active ATM Rollforward	Sequential
ATMs at Beginning of Quarter	49,617
Traditional High Value ATM Changes	
Independently Deployed ATMs	(454)
Outsourcing ATMs	(219)
Low-Margin India ATMs	(26)
Seasonally Re-activated / (De-activated) ATMs	(3,909)
ATMs at December 31, 2022	45,009

### Installed ATM Rollforward

Installed ATM Rollforward	Year-to-Date
ATMs at Beginning of Year	48,619
Traditional High Value ATM Adds	
Independently Deployed ATMs	1,408
Outsourcing ATMs	698
Low-Margin India ATMs	13
ATMs at December 31, 2022	50,738



#### **Business Segment Highlights**



#### Launched:

- McAfee renewals in Currys in the UK and Ireland
- Disney+ digital in Spain
- Uber in Germany and Spain
- Microsoft 365 renewals in Germany, Brazil, UAE and USA
- Game Pass Ultimate renewals in Telefonica Germany
- Branded Payments in Lidl grocery stores in the UK
- Digital Branded Payments in the Telstra rewards store in Australia
- "Gutscheinfreude" theme voucher, Mobility at REWE Kartenwelten
- Microsoft 365 on Amazon Pay in India
- Visa settlement service with Revolut India for their Neo Bank services

#### Signed

- Digital content distribution agreement with Lidl supermarkets in Spain
- Digital branded payment distribution agreement with Veepee, an eCommerce flash sales leader in France



### **Business Segment**

## **Money Transfer**





- Our network reaches:
  - 188 countries and territories
  - 522,000 total network locations, a 2% increase vs. 4Q 2021
  - 3.6 billion bank accounts and 482 million wallet accounts
- Correspondent Expansion
  - Launched 16 new correspondents in 14 countries
    - Launched OTT Pay, a cross-border B2C payments company based in Hong Kong
  - Signed 19 new correspondent agreements across 19 countries
  - Added 4 new wallets across Cameroon, Mali, Sierra Leone and Colombia
  - Added corporate payments in Egypt and Morocco

#### Other Business

- Acquired Sikhona in South Africa, strengthening our presence in this send and receive market
- Launched our Ria App in Singapore



#### Solution



- Signed agreement with HSBC, the world's 8<sup>th</sup> largest bank, to utilize our Dandelion platform
- Market response to Dandelion's differentiated value proposition has been very favorable:
  - Real-time payments
  - Alternative payment channels
  - Complete payments solutions available through a single API integration
- Dandelion sales pipeline grew significantly in Q4 with strong interest from Banks, Payments Companies, MSBs and Fintechs across the globe



#### Solution



#### Launched

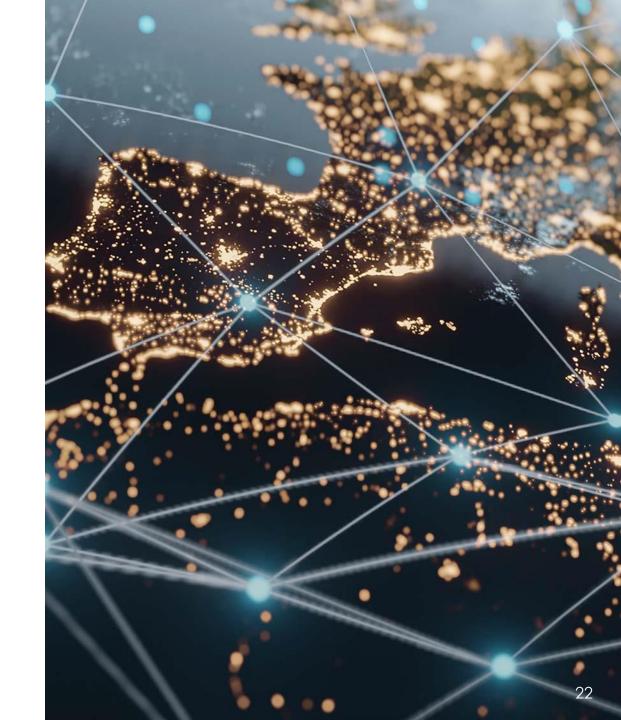
- Visa Prepaid card issuance and switching with TNG
   Digital Sbn Bhd, the largest eWallet issuer in Malaysia
- Added person-to-merchant payments through InstaPay with the Bank of Philippine Islands (BPI)

#### Signed

- Master services agreement with Grab Malaysia to provide an open loop card issuing and processing switch powered by Ren
- Agreement with Grupo Confianza / Sinergia in Honduras to provide a SaaS card issuing solution and Mastercard BIN sponsorship to their credit union clients
- Agreements with Crecer Winari and Interandina in Ecuador to become their Mastercard BIN sponsor for prepaid, credit and debit card issuing

### **Summary**

- Our balance sheet remains strong providing stability and flexibility in our operations
- Our most profitable EFT transactions continue to improve consistent with the recovery of the travel and hospitality industries
- epay continues to expand mobile and digital branded payments and expand digital distribution
- Money Transfer continues to produce double-digit transaction growth on U.S.- and international-initiated transfers as well as 38% direct-to-consumer digital transfers
- We have a strong pipeline of signed REN deals which we expect to contribute approximately \$140 million in revenue over the next six years
- We signed our first international banking partner for our Dandelion solution and our pipeline for new Dandelion customers continues to strengthen



# Supplemental Data





# Reconciliation of Net Income to Operating Income (Expense) and Adjusted EBITDA

Reconciliation of Net Income to Operating Income (Expense) and Adjusted EBITDA (unaudited - in millions)

	Three months ended December 31, 2022											
		EFT essing	•	epay		oney ansfer		rporate ervices	Consc	olidated		
Net income									\$	67.8		
Add: Income tax expense										10.0		
Add: Total other expense, net								<u>-</u>		1.3		
Operating income (expense)	\$	19.1	\$	41.1	\$	39.9	\$	(21.0)		79.1		
Add: Depreciation and amortization		24.3		1.5		8.2		0.1		34.1		
Add: Share-based compensation		-		-		-		13.8		13.8		
Earnings before interest, taxes, depreciation, amortization, share-based compensation, and other non-operating and non-recurring items (Adjusted EBITDA) (1)	\$	43.4	\$	42.6	\$	48.1	\$	(7.1)	\$	127.0		

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP measure that should be considered in addition to, and not a substitute for, net income computed in accordance with U.S. GAAP.



# Reconciliation of Net Loss to Operating Income (Expense), Adjusted Operating Income Expense and Adjusted EBITDA

Reconciliation of Net Loss to Operating Income, Adjusted Operating Income (Expense), Operating (Expense) Income and Adjusted EBITDA (unaudited - in millions)

	Three months ended December 31, 2021								021	
		EFT essing	epay		Money Transfer		Corporate Services		Conso	lidated
Net loss									\$	(3.1)
Add: Income tax expense										23.9
Add: Total other expense, net								<u>-</u>		8.2
Operating income (expense)	\$	1.8	\$	40.6	\$	2.7	\$	(16.1)		29.0
Add: Contract asset impairment charges		-		-		38.6		-		38.6
Adjusted operating income (expense) (1)		1.8		40.6		41.3		(16.1)		67.6
Add: Depreciation and amortization		24.1		2.0		8.8		0.1		35.0
Add: Share-based compensation		-		-		-		10.3		10.3
Earnings before interest, taxes, depreciation, amortization, share-based compensation, contract asset impairment cha	ırges									
and other non-operating and non-recurring items (Adjusted EBITDA) (1)	\$	25.9	\$	42.6	\$	50.1	\$	(5.7)	\$	112.9

<sup>(1)</sup> Adjusted operating income and Adjusted EBITDA are non-GAAP measures that should be considered in addition to, and not a substitute for, net income computed in accordance with U.S. GAAP.



# Reconciliation of Net Income to Operating Income (Expense) and Adjusted EBITDA

Reconciliation of Net Income to Operating Income (Expense), and Adjusted EBITDA (unaudited - in millions)

Twelve months ended December 31, 2022													
EFT Processing			epay		-		-	Consolidated					
								\$	230.7				
									91.9 62.8				
\$	184.0	\$	120.7	\$	154.5	\$	(73.8)	\$	385.4				
	95.4		6.2		33.9		0.4		135.9				
	-		-		-		44.0		44.0				
\$	279.4	\$	126.9	\$	188.4	\$	(29.4)	\$	565.3				
		## Processing   \$ 184.0   95.4   -	<b>EFT Processing</b> \$ 184.0 \$ 95.4	EFT Processing epay  \$ 184.0 \$ 120.7 95.4 6.2	## Processing epay Tr  \$ 184.0 \$ 120.7 \$  95.4 6.2	EFT Processing         Money Transfer           \$ 184.0         \$ 120.7         \$ 154.5           95.4         6.2         33.9           -         -         -	## Figure 184.0   120.7   154.5   154.	EFT Processing         epay         Money Transfer         Corporate Services           \$ 184.0         \$ 120.7         \$ 154.5         \$ (73.8)           95.4         6.2         33.9         0.4           -         -         -         44.0	Processing         epay         Transfer         Services         Con           \$         \$           \$         184.0         \$ 120.7         \$ 154.5         \$ (73.8)         \$           95.4         6.2         33.9         0.4         -         -         44.0				

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP measure that should be considered in addition to, and not a substitute for, net income (loss) computed in accordance with U.S. GAAP.



### Reconciliation of Net Income to Operating Income (Expense), Adjusted Operating Income Expense and Adjusted EBITDA

Reconciliation of Net Income to Operating (Loss) Income, Adjusted Operating (Loss) Income and Adjusted EBITDA (unaudited - in millions)

	Twelve months ended December 31, 2021											
		EFT essing	ing epay		Money ay Transfer		Corporate Services		Cons	solidated		
Net income Add: Income tax expense Add: Total other expense, net									\$	70.5 65.1 48.4		
Operating (loss) income Add: Contract asset impairment charges	\$	(0.4)	\$	122.9	\$	119.6 38.6	\$	(58.1)	\$	184.0 38.6		
Adjusted operating income (expense) (1)		(0.4) 90.9		122.9		158.2		(58.1)		222.6		
Add: Depreciation and amortization  Add: Share-based compensation		70 <b>.</b> 7		8.5 -		36.0		0.4 36.6		135.8 36.6		
Earnings (expense) before interest, taxes, depreciation, amortization, share-based compensation, contract asset impairment charges and other non-operating and non-recurring items	<u>*</u>	90.5	\$	131.4	\$	194.2	\$	(21.1)	<b>\$</b>	395.0		
(Adjusted EBITDA) (1)	Ψ	70.3	Ф	131.4	Φ	174.2	Ф	(21.1)	Ψ	373.0		

<sup>(1)</sup> Adjusted operating (loss) income and adjusted EBITDA are non-GAAP measures that should be considered in addition to, and not a substitute for, net income computed in accordance with U.S. GAAP.



# Reconciliation of Revenue, Operating Income (Expense) and Adjusted EBITDA to Constant Currency Amounts by Segment

Reconciliation of Revenue, Operating (Expense) Income and Adjusted EBITDA to Constant Currency Amounts by Segment (unaudited - in millions)

	Three months ended ended December 31, 2022										
	Pro	EFT Processing		epay		Money Transfer		Corporate Services		Consolidated	
Revenue	\$	210.1	\$	285.5	\$	372.1	\$	(2.0)	\$	865.7	
Add: Estimated foreign currency impact *		24.1		26.5		22.7		-		73.3	
Revenue - Constant Currency	\$	234.2	\$	312.0	\$	394.8	\$	(2.0)	\$	939.0	
Operating income (expense)	\$	19.1	\$	41.1	\$	39.9	\$	(21.0)	\$	79.1	
Add: Estimated foreign currency impact *		1.7		4.4		3.9		(0.4)		9.6	
Operating income (expense) - Constant Currency	\$	20.8	\$	45.5	\$	43.8	\$	(21.4)	\$	88.7	
Adjusted EBITDA (reconciled on previous schedule)	\$	43.4	\$	42.6	\$	48.1	\$	(7.1)	\$	127.0	
Add: Estimated foreign currency impact *		4.4		4.6		4.5		(0.1)		13.4	
Adjusted EBITDA - Constant Currency	\$	47.8	\$	47.2	\$	52.6	\$	(7.2)	\$	140.4	



# Reconciliation of Revenue, Operating Income (Expense) and Adjusted EBITDA to Constant Currency Amounts by Segment

Reconciliation of Revenue, Operating Income (Expense) and Adjusted EBITDA to Constant Currency Amounts by Segment (unaudited - in millions)

	Twelve months ended ended December 31, 2022										
		EFT Processing		epay		Money Transfer		Corporate		Consolidated	
Revenue	\$	924.2	\$	997.9	\$	1,444.5	\$	(7.8)	\$	3,358.8	
Add: Estimated foreign currency impact *		110.9		95.4		85.9		-		292.2	
Revenue - Constant Currency	\$	1,035.1	\$	1,093.3	\$	1,530.4	\$	(7.8)	\$	3,651.0	
Operating income (expense)	\$	184.0	\$	120.7	\$	154.5	\$	(73.8)	\$	385.4	
Add: Estimated foreign currency impact *		24.3		14.1		17.0		(0.9)		54.5	
Adjusted operating income (expense) - Constant Currency	\$	208.3	\$	134.8	\$	171.5	\$	(74.7)	\$	439.9	
Adjusted EBITDA (reconciled on previous schedule)	\$	279.4	\$	126.9	\$	188.4	\$	(29.4)	\$	565.3	
Add: Estimated foreign currency impact *		34.5		14.7		18.8		(0.3)		67.7	
Adjusted EBITDA - Constant Currency	\$	313.9	\$	141.6	\$	207.2	\$	(29.7)	\$	633.0	



### Reconciliation of Adjusted Earnings per Share

Reconciliation of Adjusted Earnings per Share (unaudited - in millions, except share and per share data)

	Year Ended  December 31,				Three Months Ended  December 31,					
		2022	2	021	2022		2021			
Net income (loss) attributable to Euronet Worldwide, Inc.	\$	231.0	\$	70.7	\$	67.7	\$	(3.1)		
Foreign currency exchange loss (gain)		28.2		10.8		(7.8)		(1.2)		
Intangible asset amortization		27.0		23.1		6.9		5.6		
Share-based compensation		44.0		36.6		13.8		10.3		
Contract asset impairment		-		38.6		-		38.6		
Non-cash interest accretion		-		16.0		-		4.1		
Income tax effect of above adjustments		12.7		(13.8)		7.1		(6.6)		
Non-cash GAAP tax (benefit) expense		(11.3)		16.4		(17.8)		13.1		
Adjusted earnings (1)	\$	331.6	\$	198.4	\$	69.9	\$	8.08		
Adjusted earnings per share - diluted (1)	\$	6.51	\$	3.69	\$	1.39	\$	1.15		
Diluted weighted average shares outstanding (GAAP)	53,463,308		8 53,529,576		52,771,936		51,945,097			
Effect of adjusted EPS dilution of convertible notes	(2,781,818)		-		(2,781,818)		739,763			
Effect of unrecognized share-based compensation on diluted shares outstanding	216,060		246,198		183,422		222,193			
Adjusted diluted weighted average shares outstanding	50	50,897,550		775,774	50,173,540		52,907,053			

<sup>(1)</sup> Adjusted earnings and adjusted earnings per share are non-GAAP measures that should be considered in addition to, and not as a substitute for, net income and earnings per share computed in accordance with U.S. GAAP.

To see how these adjustments correlate to the income statement please see the fourth quarter 2022 earnings press release.

# Euronet. Thank you

