

## Euronet Worldwide: Creating Superior Value For MoneyGram

December 13, 2007

SECURE FINANCIAL TRANSACTIONS - ANY TIME, ANY PLACE



## **Additional Information**

This presentation is neither an offer to exchange nor a solicitation of an offer to exchange any securities of MoneyGram. The exchange offer (the "Exchange Offer") for the outstanding shares of MoneyGram common stock described in this presentation has not commenced. In connection with the proposed transaction, Euronet intends to file relevant materials with the Securities and Exchange Commission (the "SEC"), such as a Registration Statement on Form S-4, a Tender Offer Statement on Schedule TO (including a prospectus-offer to exchange, a letter of transmittal and other offer documents) and a proxy statement (collectively, the "Offer Documents") and any offers or solicitations will be made only pursuant to the Offer Documents filed with the SEC. Investors are advised to read carefully and in their entirety the Offer Documents that are filed with the SEC when they become available because they will contain important information.

Euronet and its directors, executive officers and certain other employees and representatives of Euronet may be considered "participants in a solicitation" of proxies in connection with the proposed transaction. Information about Euronet's executive officers and directors is available in Euronet's proxy statement, dated April 11, 2007, for its 2007 annual meeting of stockholders. Additional information about the interests of potential participants in a solicitation will be in the Offer Documents, when they become available, and other relevant documents filed with the SEC.

Euronet and MoneyGram stockholders may obtain copies of the Offer Documents and other relevant documents filed with the SEC for free, when they become available, at the SEC's website at www.sec.gov or by calling Innisfree M&A Incorporated, the Information Agent for the Exchange Offer, toll-free in the U.S. and Canada at 1-877-456-3488 or toll-free in Europe at 00 800 7710 9970.



# Forward-Looking Statements

This presentation contains forward-looking statements, including statements regarding Euronet Worldwide, Inc., MoneyGram International, Inc., and the combined company after the completion of the proposed transaction between Euronet and MoneyGram. Forward-looking statements generally can be identified by the use of statements that include words such as "believe." "expect," "anticipate." "intend." "plan." "foresee." "likely," "will," or other similar words or phrases. These statements include, but are not limited to, statements about the anticipated consequences and benefits of the proposed transaction, including future strategic and financial benefits, the plans, objectives, expectations and intentions of Euronet following the completion of the proposed transaction and other statements that are not historical facts. These statements are based upon the current beliefs and expectations of Euronet's management and publicly available information about MoneyGram, and are subject to significant risks and uncertainties. Actual results may vary materially from those anticipated in such forward-looking statements as a result of a number of factors, including: the failure of MoneyGram to accept Euronet's proposal; the failure to consummate any transaction agreed to between Euronet and MoneyGram or to consummate any such transaction in the expected timeframe; the risk that the opportunities and synergies anticipated to result from the proposed transaction may not be fully realized or may take longer to realize than expected; conditions imposed in governmental approvals and rulings on or regarding the transaction; the risk that the businesses of Euronet and MoneyGram will not be integrated successfully; disruption from the proposed transaction making it difficult to maintain relationships with employees, customers or other third parties with which we do business; technological developments affecting the market for Euronet's or MoneyGram's products and services; foreign exchange fluctuations; and changes in laws and regulations affecting Euronet's or MoneyGram's businesses. Additional risks are described in Euronet's and MoneyGram's filings with the SEC, including Euronet's and MoneyGram's Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Copies of these filings may be obtained from the Information Agent as described above.



- Overview of proposal and rationale
- Value proposition of combined company
- Expected cost and revenue synergies
- 90-Day action plan
- Next steps

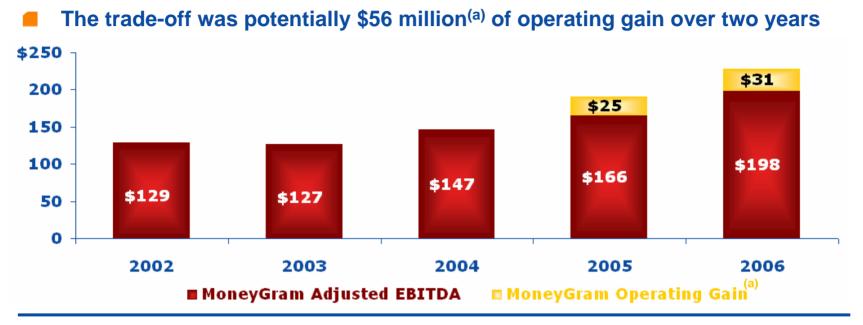


Offer	Fixed ratio of 0.6179 Euronet shares for each MoneyGram share Valued at \$20.00 per MoneyGram share based on Euronet closing price on December 4, a 43% premium to MoneyGram closing price that day							
Consideration	100% stock							
Pro Forma Ownership	54% Euronet / 46% MoneyGram <sup>(a)</sup>							
Synergies	<ul> <li>Approximately \$85 million</li> <li>\$36 million cost savings</li> <li>\$49 million of EBITDA increase due to revenue enhancement</li> </ul>							
EPS Impact	Expect double-digit pre-synergy accretion to cash EPS in 2008							
Next Steps	Euronet ready to promptly initiate due diligence, including detailed assessment of investment portfolio, and negotiate merger agreement Euronet prepared to raise offer if MoneyGram provides information to justify Euronet prepared to commence exchange offer and launch proxy contest if necessary							

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### Over one billion dollars of lost shareholder value in the last year



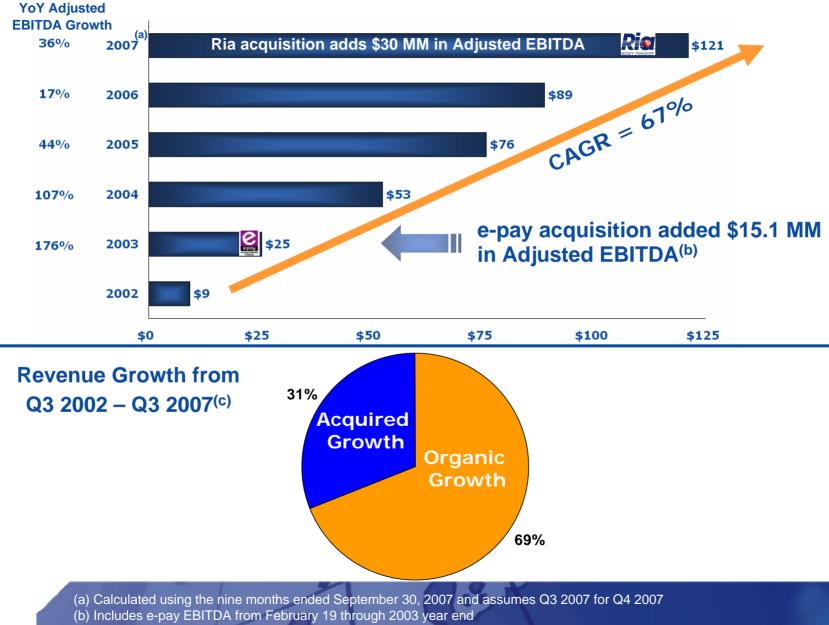
### History of inferior performance

	Euronet	MoneyGram				
5-Year 2002-2007 Adjusted EBITDA CAGR <sup>(b)</sup>	67%	15%				
Stock Price CAGR <sup>(c)</sup>	34%	(8%)				

#### Source: Euronet and MoneyGram SEC Filings

- (a) Incremental gain calculated using the actual "net yield" (investment yield minus commission) for 2005 and 2006 less the average net yield of 56 bps for 2002-2004. This difference was 37 bps in 2005 and 48 bps in 2006
- (b) Calculated using the nine months ended September 30, 2007 and assumes Q3 2007 for Q4 2007
- (c) Euronet stock price CAGR is over 5 years ending 12/7/07. MoneyGram stock price CAGR based on 6/22/04 12/7/07





(c) Excludes Ria



### Top Notch, Shareholder-Focused Management Team

### **Michael Brown**

Chairman and CEO Co-Founded Euronet in 1994

### Juan Bianchi

Managing Director, Money Transfer Segment 15 years money transfer experience with Ria

### **Paul Althasen**

EVP Co-founded e-pay in 1999, acquired by Euronet in 2003

### **Kevin Caponecchi**

President 17 years domestic and international management experience

### Miro Bergman

EVP and Chief Operating Officer, Prepaid Processing Joined Euronet in 1997

### **Rick Weller**

EVP and Chief Financial Officer 20 years business and financial management experience

### John Romney

EVP and Managing Director 10 years experience with Euronet

### **Jeffrey Newman**

EVP and General Counsel 28 years worldwide legal experience

### **Anthony Grandidge**

SVP and Managing Director Asia Pacific EFT Processing Joined Euronet in 2002

### Skin in the Game: Stock Ownership by Directors and Officers

- **Euronet: 6.6%**
- MoneyGram: 1.9%



### Creating Value for Euronet and MoneyGram Shareholders

### Establish powerful global player in money transfer business

- Join 2nd and 3rd largest global send and receive networks with over 205,000 money transfer agent locations
- Combine Euronet's expertise in emerging markets with MoneyGram's brand and existing network to grow and penetrate high growth corridors
- Leverage Euronet's Prepaid business to expand send network, and EFT business to expand receive networks
- Offer MoneyGram's Bill-Pay product throughout Euronet's send networks

### **Capture significant growth in emerging markets**

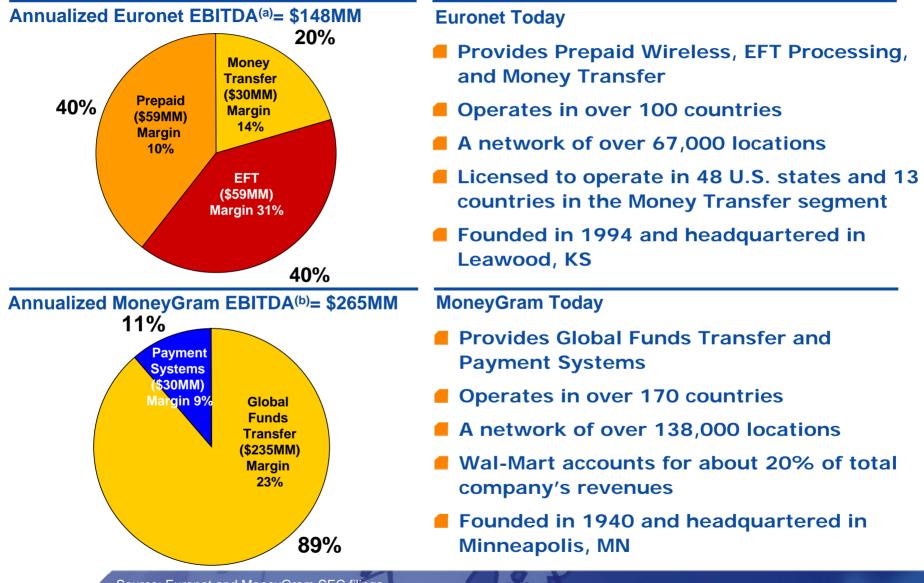
Including Central and Eastern Europe, India and China

### Realize approximately \$85 million of annual synergies by 2010

Euronet's team has the experience and track record to realize the full potential of MoneyGram's valuable core assets



## **Euronet and MoneyGram Today**



Source: Euronet and MoneyGram SEC filings

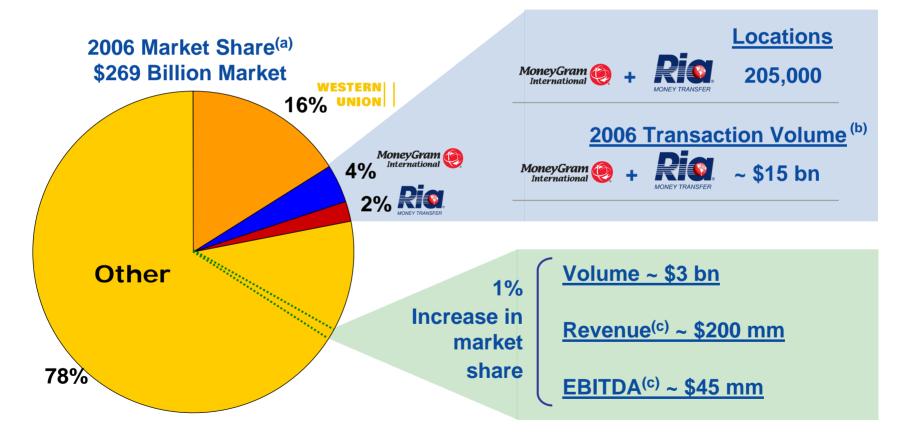
(a) Q3 2007 annualized; excludes expenses incurred by corporate services of \$20 MM

(b) Q3 2007 annualized; excludes \$4 MM in unallocated expense



Consolidate and Penetrate a Large and Highly Fragmented Market

- **Combined share of global transaction volume will be approximately 6%**
- 1% incremental market penetration could increase Money Transfer EBITDA of combined company by approximately \$45 million



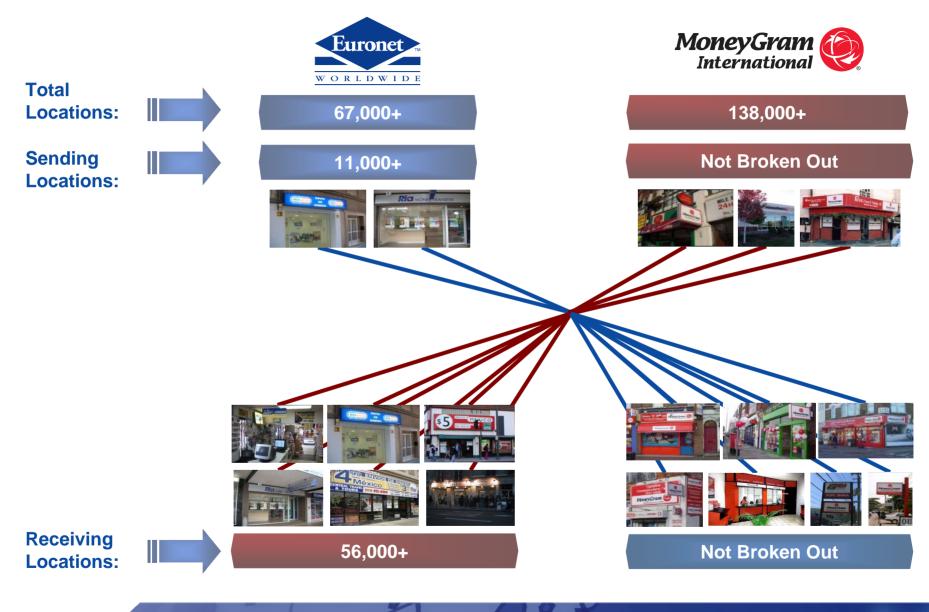
(a) Source: "Consumer Money Transfers," Aite Group

(b) Source: Aite Group and company filings

(c) Assumes 2006 MGI Global Funds Transfer division net revenue and EBITDA margin



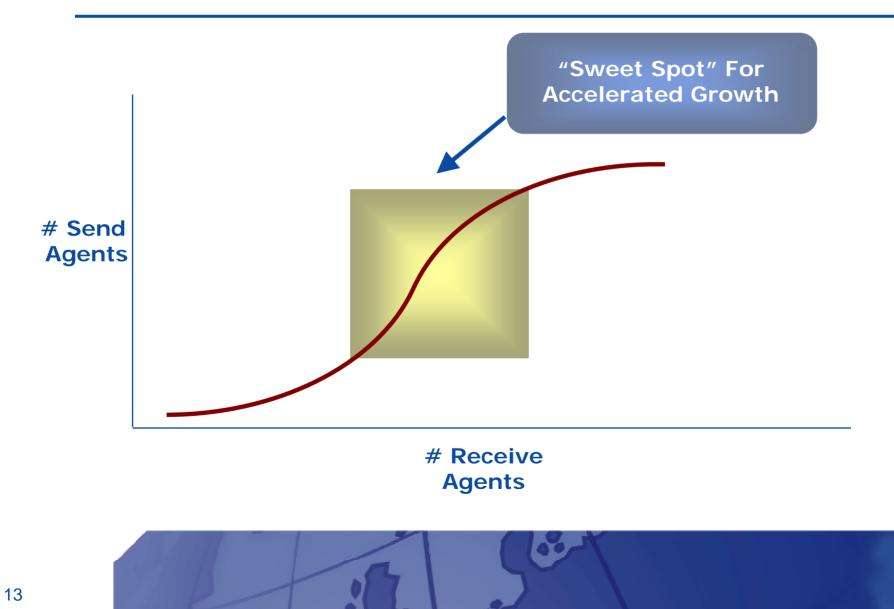
## Significantly Expand Send-Receive Network



Source: Euronet and MoneyGram SEC filings



Joining Euronet's and MoneyGram's send - receive networks optimizes combined company's growth potential



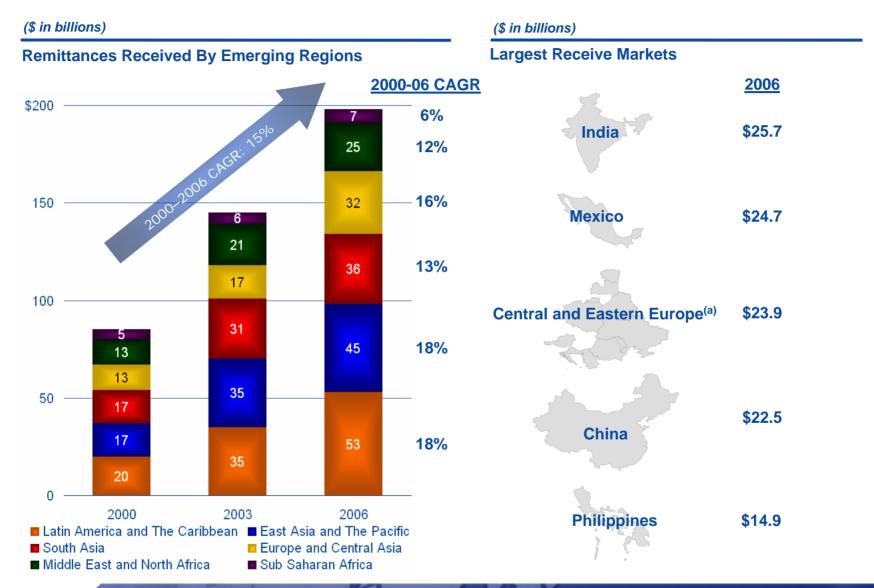


### Low agent overlap will contribute to the expanded network



Source: MoneyGram March 2007 Analyst Day Presentation and Euronet public information

# Capture Significant Growth in Emerging

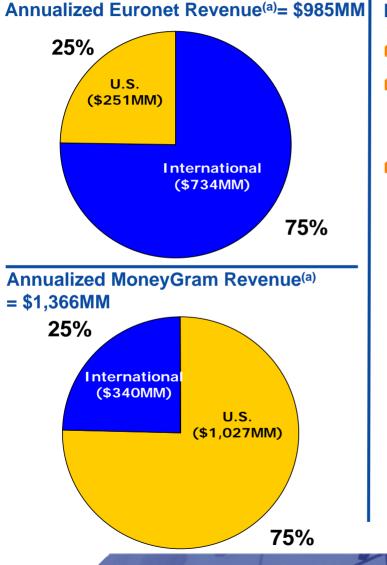


Source: World Bank and International Monetary Fund

(a) Includes Albania, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Macedonia, Montenegro, Poland, Romania, Slovakia, Slovenia, and Serbia



### Truly Global Payments Company Positioned to Capture Growth in Emerging Markets



**Euronet is Proven International Leader** 

- Founded as an international business
- Approximately 1,300 non-U.S. employees (compared to approximately 300 for MoneyGram)
- Euronet non-U.S. revenues growing at approximately 20%<sup>(b)</sup>

**Combined Company Will Have Vast Global Infrastructure** 

- 205,000 money transfer agent locations
- 370,000 top-up point-of-sale (POS) terminals
- 10,500 ATMs
- 80+ international bank relationships
- Serving more than 170 countries

Source: Euronet and MoneyGram SEC filings (a) Q3 2007 annualized (b) Q3 2007 over Q3 2006 excluding revenue from Ria

# Develop Distribution Agreements With Euronet's Extensive Global Bank Relationships

Euronet's 80+ banking relationships in Europe, Asia, Africa provide combined company with significantly expanded international payout network



#### **Exploit Cross-Selling Opportunities** Euronet WORLDWIDE **MoneyGram** Euronet International WORLDWIDE W TESCO 370,000 Top-Up POS Remittance ELEVEN WORTHS GROUP PLC **Terminals at Leading Products** 🕅 Ahold Sainsbur **Retailers** Alcampo Miille Lekkerland ASN/ MORRISONS Carrefon Mortgage Sprint 11,000 Remittance Walk-In Bill-Pay WACHOVIA Send Locations Capital One<sup>\*</sup> **Product** GM HSBC ( HONDA The Power of Dreams Ford **JPMorganChase** GEICO d sh WAL\*MAR' Poste italiane **Prepaid Top-Up** 138,000 Agent **Product** Locations duane reade ECKERD

ING MVysya Deutsche Bank EANK 80+ Banking HSBC (X) Remittance **ABN**·AMRO **Relationships Products** ≥ KOMERCIJALNA BANKA Standard Chartered UniCredit Group

GIGANTE

A.C.E

Source: Euronet and MoneyGram SEC filings and other publicly available information



## **Substantive Cost Savings**

# Approximately \$36 million identifiable and achievable cost savings

### **Operating Efficiencies**

- Lower SG&A
- Operating Infrastructure
- Public Company Costs

### **Correspondent Price Reduction**

For Overlapping Corridors

75% - 85%

15% - 25%



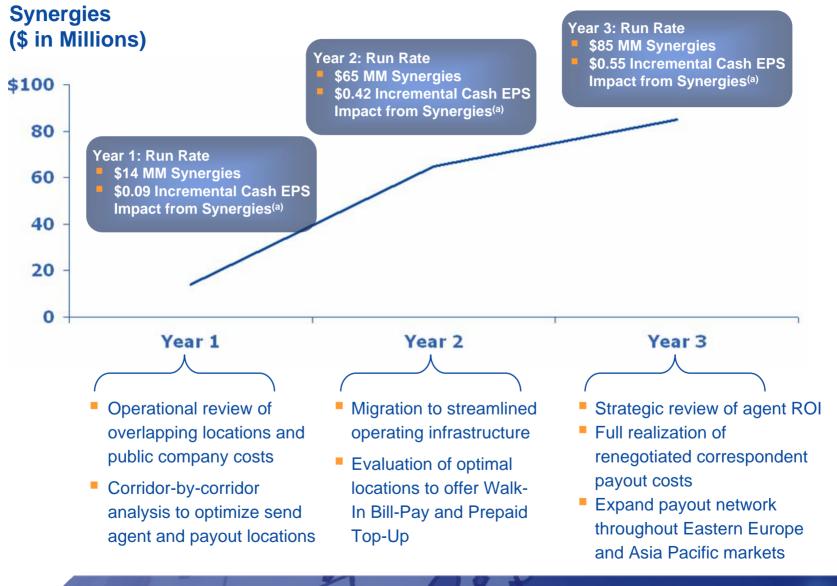


Significant Opportunity for Revenue-Driven EBITDA Enhancement

Approximately \$49 million identifiable and achievable revenue-driven EBITDA synergies

<ul> <li>Leverage Euronet's Network</li> <li>Broad Latin American Receive Network</li> <li>ATM Banking Relationships</li> </ul>	55% - 65%
Leverage MoneyGram's Networks <ul> <li>International Corridors</li> </ul>	25% - 35%
Cross-Selling <ul> <li>Walk-In Bill-Pay</li> <li>Wireless Top-Up</li> </ul>	5% - 15%





(a) Based on pro forma diluted shares post transaction



### Data as of and for the period ended September 30, 2007

(\$ in Millions)			
	Euronet	MoneyGram	Combined
Cash (Unrestricted)	\$251	\$286	\$537
Total Assets	\$1,805	\$9,043	\$10,848
Total Debt	\$525	\$347	\$872
LTM EBITDA <sup>(a)</sup>	<b>\$123</b>	\$242	\$365
<b>Debt / LTM EBITDA</b> <sup>(a)</sup>	<b>4.3</b> x	<b>1.4</b> x	<b>2.4</b> x
Debt / LTM EBITDA <sup>(a)</sup> (w/o convertible bonds of \$315MM)	<b>1.7</b> x	<b>1.4</b> x	<b>1.5</b> x

Source: Euronet and MoneyGram SEC filings (a) Pro forma, based on full year of Ria impact



## Due Diligence Plan

### Address MoneyGram's Payment Systems business

- Low return business
- Investment portfolio requires thorough due diligence to determine additional impairments

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- Assess how much capital needed to account for additional impairments
- Begin to evaluate strategic options

### Confirm Synergy Opportunities

- Revenue enhancements
- Cost reductions

### Refine Action Plan

- Integration team
- Immediate actions for first 90 days after closing



- Pursue strategic options for Payment Systems business, including potential sale
- Conduct full evaluation of duplicative public company costs; combine overlapping offices and eliminate redundancies
- Map out optimal payout location routing and negotiate volume discounts at overlapping payout locations
- Deploy prepaid product to MoneyGram agents
- Extend MoneyGram payout network to Ria agents, and vice versa
- Meet with key banks and alternative payout sources in key emerging markets
- Deploy MoneyGram urgent bill pay and money products to Ria agents
- Integrate POS terminal money transfer product into MoneyGram transaction processing system
- Complete system rationalization and select best of each platform





### Reckless investment strategy has destroyed over \$1 billion in MoneyGram shareholder value

History of inferior performance and putting shareholders at risk

## Combination with Euronet presents compelling opportunity that will benefit shareholders of both companies

- Establish powerful global player in money transfer business
- Combine complementary send and receive networks and products
- Capture significant growth in emerging markets
- Realize approximately \$85 million of annual synergies by 2010
- Euronet's team has the experience and track record to realize the full potential of MoneyGram's valuable core assets

## Euronet determined to complete transaction and prepared to take all necessary steps

- Ready to conduct due diligence and thorough assessment of investment portfolio
- Exchange offer to MoneyGram shareholders
- Proxy contest for Board representation

### MoneyGram shareholders must make views known!

## **Defined Terms**

Euronet

Unless specifically noted otherwise within this presentation, the following terms are hereby defined as follows:

Adjusted EBITDA is defined as operating income excluding depreciation, amortization and share-based compensation expenses. While depreciation and amortization are considered operating costs under generally accepted accounting principles, these expenses primarily represent a non-cash current period allocation of costs associated with long-lived assets acquired in prior periods. Similarly, the expense recorded for share-based compensation does not represent a current or future period cash cost.

Cash earnings per share (Cash EPS) is defined as diluted GAAP earnings per share excluding the impacts of a) foreign exchange gains or losses, b) discontinued operations, c) debt restructuring charges, d) share based compensation, e) tax-effected intangible asset amortization and f) other non-operating or unusual items that cannot be accurately projected.

See reconciliation of non-GAAP items in the attached supplemental data.



#### EURONET WORLDWIDE, INC. Reconciliation of Operating Income to EBITDA and Adjusted EBITDA (unaudited - in millions)

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		2002		2003	2004 2005			2006	Nine e Septe 2006 2		Three months ended September 30, 2007			
Operating income	\$	(6.3)	\$	8.1	\$	29.3	\$	47.4	\$	51.9	\$	46.1	\$	18.4
Add: Depreciation and amortization		9.7		12.1		16.2		22.8		29.5		34.4	_	13.5
Earnings before interest, taxes, depreciation and amortization (EBITDA)	\$	3.4	\$	20.2	\$	45.5	\$	70.2	\$	81.4	\$	80.5	\$	31.9
Add: Share-based compensation		5.8		5.2		7.0		5.6		7.4		6.2	_	2.5
Earnings before interest, taxes, depreciation, amortization and share-based compensation (Adjusted EBITDA)	<u>\$</u>	9.2	<u>\$</u>	25.4	<u>\$</u>	52.5	<u>\$</u>	75.8	<u>\$</u>	88.8	\$	86.7	<u>\$</u>	34.4





### EURONET WORLDWIDE, INC. Reconciliation of Operating Income to EBITDA For the three months ended September 30, 2007 (unaudited - in millions)

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	EFT Processing		Processing Processing			Money Transfer	Corporate			
	Se	gment	S	egment		Segment	 Services	Con	solidated	
Operating income	\$	10.2	\$	10.4	\$	3.4	\$ (5.6)	\$	18.4	
Add: Depreciation and amortization		4.6		4.3		4.2	 0.4		13.5	
Earnings before interest, taxes, depreciation and amortization (EBITDA)	\$	14.8	<u>\$</u>	14.7	\$	7.6	\$ (5.2)	<u>\$</u>	31.9	





### EURONET WORLDWIDE, INC. Reconciliation of Operating Income to pro forma EBITDA For the twelve months ended September 30, 2007 (unaudited - in millions)

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	Operating Income			Depreciation and Amortization	Share Based Compensation			Adjusted EBITDA
Nine months ended September 30, 2007	\$	46.1	\$	34.4	\$	6.2	\$	86.7
Three months ended December 31, 2006		14.5		7.9		1.6		24.0
Twelve months ended September 30, 2007	\$	60.6	\$	42.3	\$	7.8	\$	110.7
RIA pro forma: period beginning October 1, 2006 and ended on April 4, 2007		2.8		8.3		1.0		12.1
Pro forma twelve months ended September 30, 2007	\$	63.4	\$	50.6	\$	8.8	\$	122.8