# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### Form 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 14, 2017

### **Euronet Worldwide, Inc.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-31648 (Commission File Number) 74-2806888 (I.R.S. Employer Identification No.)

3500 College Boulevard Leawood, Kansas 66211 (Address of principal executive office) (Zip Code)

 $\begin{tabular}{ll} Not Applicable \\ (Former name or former address, if changed since last report) \end{tabular}$ 

Check the a	appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

On March 14, 2017, Euronet Worldwide, Inc. (the "Company") issued a press release announcing its offer to acquire all outstanding shares of MoneyGram International, Inc. ("Moneygram"). The press release, including the full text of a letter delivered to Pamela H. Patsley, Chairman of the Board of Moneygram, is attached as Exhibit 99.1 to this Current Report and incorporated herein by reference.

In addition, on March 14, 2017, the Company will hold a conference call for analysts and investors that will include a presentation containing supplemental information regarding the proposed transaction. A copy of the presentation is attached hereto as Exhibit 99.2.

The information under this Item and Exhibits 99.1 and 99.2 is being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

Number Number	<u>Description</u>
99.1	Press Release dated March 14, 2017.
99.2	Investor Presentation dated March 14, 2017.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EURONET WORLDWIDE, INC.

By: /s/ Jeffrey B. Newman

Jeffrey B. Newman Executive Vice President and General Counsel

Date: March 14, 2017

#### Euronet Worldwide Proposes to Acquire MoneyGram for \$15.20 Per Share

Offer Represents an Approximately 15% Premium Over MoneyGram's Existing Agreement with Ant Financial and a Premium Of Approximately 28% to the Company's Closing Price on the Day Prior to the Ant Financial Transaction Announcement

Clearly Superior Offer Provides Significant Benefits to MoneyGram Shareholders Including Certainty to Closing with No CFIUS Requirement and No Closing Condition Related to Receipt of Money Transmitter Licenses

Compelling Strategic Rationale for Future Value Creation, Including Increased Customer Choice Through Complementary Product Offerings

Expected Cost Synergies of Approximately \$60 Million in the Second Year Post Close

Meaningful Accretion to Adjusted Earnings Post Close

LEAWOOD, Kan., March 14, 2017 – Euronet Worldwide, Inc. ("Euronet" or the "Company") (NASDAQ: EEFT), a leading electronics payments provider, today announced that Euronet has made a proposal to acquire all shares outstanding of MoneyGram International, Inc. ("MoneyGram") (NASDAQ: MGI) for \$15.20 in cash for each share of MoneyGram Common Stock and MoneyGram Preferred Stock on an as-converted basis, valuing the company at more than \$1 billion, in addition to the assumption of approximately \$940 million of MoneyGram's debt outstanding. The combination of these highly complementary businesses would create a very well-positioned global payments company that would benefit customers and employees in the United States and around the world.

The proposal represents a premium of approximately 15% over the Ant Financial Services Group ("Ant Financial") offer and a premium of 28% over the closing price of \$11.88 for MoneyGram stock on the final day of trading prior to the transaction announcement on January 26, 2017. The offer also represents a premium of approximately 38% to MoneyGram's volume weighted average share price over the three month period prior to the Ant Financial transaction announcement. The proposal offers stockholders a clear and significantly more certain path to a faster closing with no required review by the Committee on Foreign Investment in the United States ("CFIUS") and no closing condition related to securing change of control consents covering money transmitter licenses in the jurisdictions in which MoneyGram operates.

In addition to the compelling value to stockholders, a combination of Euronet and MoneyGram would create substantial benefits for all customers, agents, employees and stakeholders.

Positioned For Growth – Both companies have highly complementary distribution channels that will best position the combined business to grow in
the highly fragmented global money transfer industry that is projected by the World Bank to expand by 4% annually over the next two years.
MoneyGram's focus on large retailers and national post offices combined with Euronet's focus on independent agents and its broad set of consumer
payment solutions will create a leading value proposition for customers worldwide. Furthermore, Euronet believes the companies' combined core
strengths will accelerate their respective digital platform growth initiatives.

- Proven & Collaborative Management Team Euronet's experienced and disciplined leadership team has long respected the MoneyGram team and is ready to work together to drive incremental growth for the combined business. Since the acquisition of Ria in 2007, Euronet has grown its money transfer segment from just more than \$200 million in pro forma revenue to over \$800 million, a CAGR of 16%. Euronet has a proven track record of successfully integrating more than 35 acquisitions and, more significantly, four money transfer businesses, including Ria, IME, HiFX and XE. In addition, over the same time period, Euronet has continued to invest in its money transfer operations, growing employee headcount at a 12% CAGR to support a seven-fold increase in agents while also expanding Pro Forma Adjusted EBITDA margin over 325 basis points.
- Commitment to Compliance Both Euronet and MoneyGram understand the requirements for robust compliance in the money transfer industry are only increasing as the market continues to expand globally and venture into new digital platforms. Euronet has an impeccable record of compliance since its founding in 1994 and, together, both companies would give global customers and regulators confidence through a best-in-class compliance program.

#### Advisors

Wells Fargo Securities, LLC is serving as financial advisor for Euronet, and Gibson, Dunn & Crutcher LLP is acting as legal advisor.

#### **Conference Call Details**

Euronet will hold a conference call this morning, Tuesday, March 14, 2017 at 8:00 a.m. Eastern Time to discuss the proposal. Details are below.

The conference call will be accessible via webcast by following the link posted on <a href="http://ir.euronetworldwide.com">http://ir.euronetworldwide.com</a>. Participants should go to the website at least five minutes prior to the scheduled start time of the event to register. A slideshow will be included in the webcast. The conference call will also be available by telephone by dialing (877) 303-6313 (USA) or +1- (631) 813-4734 (non-USA).

A webcast replay will be available beginning approximately one hour after the event at <a href="http://ir.euronetworldwide.com">http://ir.euronetworldwide.com</a> and will remain available for one year.

The full text of the letter delivered to MoneyGram by Euronet on March 14, 2017 is included below:

March 14, 2017

Pamela H. Patsley Chairman of the Board of Directors MoneyGram International, Inc. 2828 North Harwood St. 15th Floor Dallas, TX 75201

#### Dear Pamela:

As we have indicated in our discussions with you from time to time, we are convinced that a combination of our two companies presents a highly compelling opportunity for MoneyGram. Our complementary businesses and cultures would create a very well-positioned global payments company that would benefit customers and employees in the United States and around the world.

With this in mind, and given the high regard we have for MoneyGram's technology, global network, management team and employees, I am pleased today to submit this proposal on behalf of Euronet Worldwide, Inc.'s ("Euronet") Board of Directors to acquire all shares outstanding of MoneyGram International, Inc. ("MoneyGram") for \$15.20 in cash for each share of MoneyGram Common Stock and MoneyGram Preferred Stock on an as-converted basis, valuing the equity of the company at more than \$1 billion, in addition to the assumption of approximately \$940 million in MoneyGram debt outstanding.

We believe our proposal to be substantially superior to MoneyGram's pending transaction with Ant Financial Services Group ("Ant Financial") because our offer:

- Delivers significantly more value to MoneyGram stockholders—a premium of approximately 15% over Ant Financial's offer and a premium of approximately 38% to MoneyGram's volume weighted average share price over the three-month period ending January 25, 2017, the final day of trading prior to the announcement of the agreement with Ant Financial.
- Presents a faster and a significantly more certain path to closing than the Ant Financial transaction.

Given these factors, which we further describe below, we are eager to open discussions with you as soon as practicable to complete minimal confirmatory due diligence and reach a mutually beneficial agreement that will allow your stockholders to benefit from a more certain path to close and receive maximum value for their shares.

#### **Substantially More Value**

Our proposal provides approximately \$130 million of additional value above the offer from Ant Financial, representing a premium of approximately 15% over the Ant Financial offer and a premium of 28% over the closing price of \$11.88 for MoneyGram stock on the final day of trading prior to the transaction announcement on January 26, 2017. The per share consideration represents a premium of approximately 38% to MoneyGram's volume weighted average share price over the three-month period prior to the Ant Financial transaction announcement.

Our proposal is not subject to any financing condition. Wells Fargo Bank, N.A. has agreed to provide committed financing for the entire purchase price for the shares and assumption of MoneyGram debt and all associated fees and expenses. Enclosed is a letter from Wells Fargo Bank, N.A., which details their financing commitment.

#### **Certain Path to Closing**

Importantly, the combination of our two companies also offers stockholders a clear path to closing, which we view as a significant benefit in comparison to your current agreement with Ant Financial that contains conditions that make closing highly uncertain. We do not see any comparable uncertainty in our offer.

Unlike your current agreement, our transaction would not require a review by the Committee on Foreign Investment in the United States ("CFIUS"). The CFIUS approval process is complex and can be lengthy. Already, members of Congress, members of a congressional commission, and others have raised concerns about the transaction with Ant Financial, which include national security risks that CFIUS must carefully evaluate. MoneyGram's handling and preservation of personal financial records of millions of U.S. customers for 10 years could complicate CFIUS's investigation and potential mitigation measures. It appears increasingly clear that many expect the review and investigation of the Ant Financial transaction to be substantial, adding significant uncertainty to its outcome.

State regulators also have an important and wide-reaching role in reviewing these transactions. The change of control process for Ant Financial will be more burdensome and arduous than for Euronet because Euronet already holds money transmitter licenses in all material jurisdictions where MoneyGram operates. We have excellent and longstanding relationships with U.S. state and foreign regulators. Conversely, new applications from a foreign company without licenses, such as Ant Financial, require substantial time to vet ownership, including ultimate beneficial ownership, and to obtain the necessary change of control consents, often resulting in a long and arduous regulatory review process that may be ultimately unsuccessful. Such failure to obtain regulatory approval would allow Ant Financial to simply walk away from the deal without paying MoneyGram any reverse termination fee.

Our offer does not include comparable conditionality around money transfer permits because we are only requiring that we be given a defined period of time we consider sufficient to obtain all required consents. This reflects our confidence in our ability to obtain such consents due to our good working relationships with such regulators.

Furthermore, we believe our money transfer segment's strong, 30-year record and culture of rigorous compliance should give regulators confidence in our ability to manage MoneyGram in a highly compliant manner, including with respect to its obligations under the 2012 Deferred Prosecution Agreement with the Department of Justice and the 2016 Assurance of Voluntary Compliance with 49 States' Attorneys General.

Finally, we have already had our outside advisors conduct a detailed review and analysis of the proposed transaction, and we are confident in our ability to secure antitrust approval. In that regard, we are willing to stand behind this belief, and have proposed a \$69 million antitrust termination fee – which is approximately four times higher than the CFIUS termination fee that Ant Financial offered.

#### **Commitment to Moving Expeditiously**

Our proposal is subject to minimal confirmatory due diligence, which will be completed simultaneously with the finalization of the definitive merger agreement. We would anticipate being in a position to execute the agreement within seven days following our receipt of our requested diligence materials.

As you will see from the attached markup of the Ant Financial merger agreement, we are prepared to enter into a merger agreement on terms that are superior to those in the agreement between MoneyGram and Ant Financial.

We are confident that after you have evaluated our proposal, you will agree that its terms are considerably more attractive to your stockholders than the current Ant Financial transaction, that our proposal constitutes a "Company Superior Proposal" under the terms of the Ant Financial merger agreement, and that you will then take the necessary steps to promptly engage in discussions with us

regarding our proposal to secure the best offer for MoneyGram stockholders in line with your fiduciary duties.

We understand that after you have provided the appropriate notice to Ant Financial under your agreement, you can authorize management to enter into discussions with Euronet and to provide information to us. We are fully prepared and willing to enter into a confidentiality agreement with you to move this process forward as soon as possible.

We have engaged Wells Fargo Securities, LLC and Gibson, Dunn & Crutcher LLP as our financial and legal advisors, respectively. They are prepared to meet immediately with you and your advisors.

Please note that this offer is non-binding. Execution of a mutually acceptable definitive merger agreement is subject to the approval of our respective boards. We are prepared to move forward expeditiously in conducting limited due diligence, negotiating transaction agreements and working together to obtain all the requisite regulatory approvals required to close the transaction.

Our Board has unanimously approved the submission of this proposal. We encourage MoneyGram to enter into discussions with us promptly so that we can consummate this mutually beneficial transaction in a timely manner. We look forward to hearing from you.

Very Truly Yours,

Michael J. Brown Chairman and Chief Executive Officer Euronet Worldwide, Inc.

#### About Euronet Worldwide, Inc.

Euronet Worldwide is an industry leader in processing secure electronic financial transactions. The Company offers payment and transaction processing solutions to financial institutions, retailers, service providers and individual consumers. These services include comprehensive ATM, POS and card outsourcing services, card issuing and merchant acquiring services, software solutions, cash-based and online-initiated consumer-to-consumer and business-to-business money transfer services, and electronic distribution of prepaid mobile phone time and other prepaid products.

Euronet's global payment network is extensive - including over 35,000 ATMs, approximately 163,000 EFT POS terminals and a growing portfolio of outsourced debit and credit card services which are under management in 53 countries; card software solutions; a prepaid processing network of approximately 661,000 POS terminals at approximately 305,000 retailer locations in 35 countries; and a global money transfer network of approximately 317,000 locations serving 146 countries. With corporate headquarters in Leawood, Kansas, USA, and 61 worldwide offices, Euronet serves clients in approximately 160 countries. For more information, please visit the Company's website at www.euronetworldwide.com.

#### **Non-GAAP Financial Measures**

Adjusted EBITDA is a non-GAAP measure that is defined as net income excluding interest, income tax expense, depreciation, amortization, share-based compensation expenses and other non-operating or non-recurring items that are considered expenses or income under U.S. GAAP. Adjusted EBITDA represents a performance measure and is not intended to represent a liquidity measure. Non-GAAP measures may not be comparable to similarly titled non-GAAP measures used by other companies and should be used in addition to, and not a substitute for, measures computed in accordance with U.S. GAAP. See slides 15-17 in our investor presentation included as Exhibit 99.2 to our Form 8-K dated March 14, 2017 for a reconciliation of non-GAAP items to their most directly comparable U.S. GAAP financial measure.

#### Note on forward-looking statements

This press release contains "forward-looking statements" related to the proposed transaction between Euronet and MoneyGram, including, but not limited to, statements regarding the benefits of the transaction and the timing of the transaction as well as statements regarding the companies' services and markets. Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this press release, including the following, among others: MoneyGram and Euronet may not sign a definitive merger agreement on the terms outlined in the document or at all; MoneyGram's stockholders may not approve the transaction; closing of the transaction may not occur or may be delayed; expected synergies and other financial benefits of the transaction may not be realized; integration of the acquisition post-closing may not occur as anticipated; litigation related to the transaction or limitations or restrictions imposed by regulatory authorities may delay or negatively impact the transaction; unanticipated restructuring costs may be incurred or undisclosed liabilities assumed; attempts to retain key personnel and customers may not succeed; actions by competitors may negatively impact results; and, there may be negative changes in general economic conditions in the regions or the sectors in which Euronet and MoneyGram operate. In addition, please refer to the documents that Euronet and MoneyGram have filed with the SEC on Forms 10-K, 10-Q and 8-K. These filings identify and address other important risks and uncertainties that could cause events and results to differ materially from those contained in the forward-looking statements set forth in this press release. Any forward-looking statements made in this press release speak only as of the date of this press release. Readers are cautioned not

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## Forward Looking Statements

This document contains "forward-looking statements" related to the proposed transaction between Euronet and Money Gram, including, but not limited to, statements regarding the benefits of the transaction and the timing of the transaction as well as statements regarding the companies' services and markets. Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this document, including the following, among others: MoneyGram and Euronet may not sign a definitive merger agreement on the terms outlined in the document or at all; MoneyGram's stockholders may not approve the transaction; closing of the transaction may not occur or may be delayed; expected synergies and other financial benefits of the transaction may not be realized; integration of the acquisition post-closing may not occur as anticipated; litigation related to the transaction or limitations or restrictions imposed by regulatory authorities may delay or negatively impact the transaction; unanticipated restructuring costs may be incurred or undisclosed liabilities assumed; attempts to retain key personnel and customers may not succeed; actions by competitors may negatively impact results; and, there may be negative changes in general economic conditions in the regions or the sectors in which Euronet and MoneyGram operate. In addition, please refer to the documents that Euronet and MoneyGram have filed with the SEC on Forms 10-K, 10-Q and 8-K. These filings identify and address other important risks and uncertainties that could cause events and results to differ materially from those contained in the forward-looking statements set forth in this document. Any forward-looking statements made in this document speak only as of the date of this document. Readers are cautioned not to put undue reliance on forward-looking statements, and Euronet assumes no obligation and does not intend to update these forward-looking statements, whether as a result of new information, future events or otherwise.

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### **Defined Terms**

Unless specifically noted otherwise within this presentation, the following terms are hereby defined as follows:

<u>Adjusted EBITDA</u> is a non-GAAP measure that is defined as net income excluding interest, income tax expense, depreciation, amortization, share-based compensation expenses and other non-operating or non-recurring items that are considered expenses or income under U.S. GAAP. Adjusted EBITDA represents a performance measure and is not intended to represent a liquidity measure.

Adjusted earnings per share (Adjusted EPS) is a non-GAAP measure that is defined as diluted U.S. GAAP earnings per share excluding, to the extent incurred in the period, the tax-effected impacts of: a) foreign currency exchange gains or losses, b) goodwill impairment charges, c) gains or losses from the early retirement of debt, d) share-based compensation, e) acquired intangible asset amortization, f) non-cash interest expense, g) non-cash income tax expense, and h) other non-operating or non-recurring items. Adjusted earnings per share represents a performance measure and is not intended to represent a liquidity measure.

The reconciliation of non-GAAP items to their most directly comparable U.S. GAAP financial measure is included in the attached supplemental data. The non-GAAP measures may not be comparable to similarly titled non-GAAP measures used by other companies and should be used in addition to, and not a substitute for, measures computed in accordance with U.S. GAAP.

The Company does not provide a reconciliation of its forward-looking non-GAAP measures to GAAP due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for GAAP and the related GAAP to non-GAAP reconciliation, including adjustments that could be made for currency exchange rate fluctuations and other charges reflected in the Company's reconciliation of historic numbers, the amount of which, based on historical experience, could be significant.

## **Euronet Worldwide Overview**



- Founded: 1994
- Leading electronic payments processor and distributor
- Market Cap: ~\$4.3 Billion
- Employees: 6,200 worldwide

- Market: NASDAQ (EEFT) since 1997
- 2016 Revenue: \$2.0 Billion
- 2016 Adjusted EBITDA: \$345.2 Million
- Adjusted EPS: >20% CAGR since 2011



### **EFT** Segment

- Operates in 53 countries<sup>(1)</sup>
- ~\$38 billion in cash dispensed from ATMs annually<sup>(2)</sup>
- 1.9 billion transactions processed<sup>(2)</sup>
- >35,000 ATMs under management<sup>(1)</sup>
- Provides services on ~125,000 ATMs<sup>(1)</sup>
- Driving ~163,000 POS terminals<sup>(1)</sup>
- Operate independent ATM networks in 21 countries (1)



#### epay Segment

- Processing in 35 countries across Europe,
   Asia and the Americas<sup>(1)</sup>
- ~661,000 POS terminals<sup>(1)</sup>
- ~305,000 retailer locations<sup>(1)</sup>
- ~\$13 billion prepaid volume<sup>(2)</sup>
- 1.3 billion transactions<sup>(2)</sup>







#### **Money Transfer Segment**

- 146 Money Transfer delivered countries<sup>(1)</sup>
- 32 Money Transfer originating countries<sup>(1)</sup>
- ~317,000 transfer locations<sup>(1)</sup>
- \$33 billion transfers processed<sup>(2)</sup>
- 82.3 million transactions processed<sup>(2)</sup>
- 53 million XE App Downloads<sup>(1)</sup>

(1) As of Q4 2016 (2) As of 2016

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## Our Proposal

### Consideration

\$15.20 in cash for each share of MoneyGram common stock and preferred stock on an as-converted basis

## Regulatory Approvals & Expected Close

MoneyGram stockholder approval and approval from competition authorities in all required jurisdictions, including the U.S.

Expected close by end of calendar year 2017

### **Financing**

No financing condition

Committed financing from Wells Fargo Bank, N.A.

## A Clearly Superior Offer

### **Compelling Value**

#### Substantial premium to current offer by Ant in all cash offer

- ~15% to agreed upon purchase price per share with Ant
- ~28% to MoneyGram's last trading share price on January 25, 2017
- ~38% to MoneyGram's three-month Volume Weighted Average Price ("VWAP") ending on January 25, 2017

### Significantly Improved Certainty & Speed

#### Provides clear path to closing

- No CFIUS review
- No closing condition requiring consents to change of control of money transmitter licenses
- Confident in ability to secure antitrust approval following detailed analysis by outside advisors

# Significantly Improved Certainty





	Competition Review	CFIUS		
Federal Approvals	Engaged third party for review — confident in approval in due course and at reasonable speed Increased breakup fee reflective of confidence	CFIUS review and investigation will be substantial, with significant uncertainty as to its outcome     Members of Congress and independent third-parties have raised national security concerns that CFIUS must evaluate     Records of personal information required by regulators will complicate approval     Substantial time needed to vet ownership, including beneficial ownership, and necessary changes of control     Merger agreement provides little flexibility for mitigation to address national security risks		
State Approvals	Money Transmitter Licenses Change of Control NOT a Condition to Close  All licenses in good standing	Money Transmitter Licenses Change of Control  X New applicant process for foreign entities required  X Significant time to vet ownership		

## Compelling Value for Euronet Stockholders



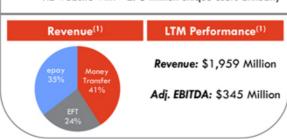
**Creating a Leader Positioned for Growth** 

## **Euronet & MoneyGram**



Operates in over 160 countries with offices in 41 different countries

- Leading electronic payments processor and distributor
- Global payment network includes:
  - Over 35,000 ATMs
  - Over 305,000 retailer locations
  - Over 800,000 POS terminals
  - Over 317,000 money transfer agent locations
  - XE mobile app with 53 million downloads
  - XE website with >275 million unique users annually





Operates in over 200 countries with 350,000+ agent locations

- Globally recognized and trusted brand
- Second largest global provider of consumer money transfer products
- Robust digital/self-service money transfer presence with 2 billion bank, mobile, and virtual accounts and >33,000 ATMs and kiosks worldwide
- Also provides official check, money orders, and bill payment services



<sup>&</sup>lt;sup>(1)</sup> For the twelve months ended December 31, 2016

<sup>(2)</sup> For the twelve months ended September 30, 2016

<sup>(3)</sup> Other consists of revenue derived from official check outsourcing services, money orders, and bill payment services

## Opportunity in a Fragmented Market

## Estimated Market Share for Global Remittances



- Access to cash continues to be vital to the global economy
- According to The World Bank Group<sup>(1)</sup>, the money transfer industry expected to grow at a 4% CAGR from 2016-2018
- Adds important scale in a highly fragmented industry
- Strengthens competitive position to compete with legacy leaders
- Increased efficiency improves ability to compete with new digital entrants through enhanced digital investments

## **Highly Complementary Platforms**

## Complementary Distribution

- · Greater diversification to accelerate growth
- Euronet has a primary focus on independent agents
- MoneyGram has a primary focus on large retailers and post offices

## Augments Product Suite

- Incremental revenue opportunities and additional operational scale
- Bill payment services, addition of official check and money order products enhance the value proposition to the independent agents
- Euronet's EFT and ePay segments enhance value proposition to large retailers

### Enhanced Compliance Organization

 Best-in-class compliance organization will help the company to capitalize on future growth opportunities and increased compliance demand in global market

## World-Class Distribution Network



# Product Distribution through More Than One Million Customer Touchpoints



### Globally Recognized and Trusted Brand Name with Strong Retail Presence



- ATM deployment & outsourcing
- POS acquiring and processing
- Prepaid mobile-top up
- Digital content distribution
- · Prepaid debit card issuing and management
- Consumer-to-Consumer money transfer
- ATM-to-ATM money transfer
- Digital foreign payments
- Foreign currency management products
- Currency exchange
- Currency information services
- Check cashing
- Business-to-Business money transfer and forwards









- Consumer-to-consumer money transfer
- Bill payment, including expedited
- Official check processing
- Money orders





## Proven Global Management Team



- Significant collective industry experience and a proven track record of growth
- Successfully integrated 35+ transactions
- Since 2011, Euronet has recorded:
  - >20% adjusted earnings per share growth
  - 11% revenue growth
  - 10% growth in transactions







- Rapid expansion of Euronet's Money Transfer segment growing from
  - \$205 million in pro forma revenue to \$802 million, representing a CAGR of revenue of 16%, since 2007
- Integrated several acquisitions in the money transfer industry (Ria, IME, HiFX, and XE)
- Growing headcount at a >12% CAGR to support a 7x increase in agents
- Expanding pro forma Adjusted EBITDA margin by >325 basis points for Euronet's Money Transfer segment since 2007

### Immediate Value Creation

### **Significant Cost Synergies**

- Achieve synergies simply through maintaining current SG&A levels in the combined business
- Savings through the combination of transaction networks
- Reduction in capital expenditures through elimination of redundancies

#### **Strong Financial Position**

- Meaningful accretion to Adjusted EPS in first full year post close
- At closing expected pro forma debt to LTM Adjusted EBITDA <4.0x (including \$60 million of cost synergies)
- Significant free cash flow to maintain capital structure flexibility for investment and leverage reduction
- Targeted leverage of less than 3x Adjusted EBITDA within 24 months of closing

Cost Synergies of \$60 Million Estimated in the Second Year

## **Expected Next Steps**

- MoneyGram's Board of Directors makes "Company Superior Proposal" determination as defined by the merger agreement executed with Ant
- MoneyGram terminates merger agreement with Ant in favor of a transaction with Euronet
- Euronet and MoneyGram enter into a merger agreement
- · Receipt of MoneyGram stockholder and customary regulatory approvals
- Transaction expected to close by end of calendar year 2017

## Supplemental Data

Reconciliation of Net Income to Operating Income and Adjusted EBITDA and Calculation of Revenue For the Most Recent Reported 12 Month Periods

(\$ in millions)

	MoneyGram		Euronet	Combined	
	3 Months Ended	9 Months Ended	12 Months Ended	12 Months Ended	Most Recent
	12/31/15	9/30/16	9/30/16	12/31/16	12 Months <sup>(2)</sup>
Revenue	\$377	\$1,125	\$1,502	\$1,959	\$3,461
Net Income	\$3	\$9	\$12	\$174	\$186
Add: Income Tax	(1)	23	22	59	81
Add: Total Other Expense, net	12	34	45	17	62
Operating Income	\$14	\$66	\$79	\$250	\$329
Add: Depreciation and Amortization	17	60	78	81	158
Add: Stock-Based Compensation	7	15	22	15	37
Add: Amortization of Agent Signing Bonuses	15	41	56	-	56
Add: Severance and Related Costs	-	1	1	-	1
Add: Reorganization and Restructuring Costs	3	-	3	-	3
Add: Legal and Contingent Matters	0	11	2		2
Adjusted EBITDA <sup>(1)</sup>	\$56	\$184	\$241	\$345	\$586

Source for MoneyGram figures: MoneyGram's Form 8-Ks filed with the Securities Exchange Commission on February 11, 2016 and October 28, 2016

<sup>(1)</sup> MoneyGram's Adjusted EBITDA includes impact of expenses related to the company's compliance enhancement program and direct monitor costs of \$9 million, \$15 million, and \$24 million for the three months ended December 31, 2015, nine months ended September 30, 2016, and twelve months ended September 30, 2016, respectively

<sup>12)</sup> Includes financial results for Euronet for the twelve months ended December 31, 2016 and MoneyGram for the twelve months ended September 30, 2016

## Supplemental Data

Reconciliation of Net Income to Adjusted Earnings and Calculation of Diluted Adjusted Cash Earnings Per Share For the 12 Month Periods Ended December 31, 2011 and December 31, 2016

(\$ in millions, except share and per share data)	Euronet		
	12 Months Ended	12 Months Ended	
	12/31/11	12/31/16	
Net Income (Loss) Attributable to Euronet Worldwide, Inc.	\$37	\$174	
Foreign Exchange Loss	\$1	\$10	
Intangible Asset Amortization	18	26	
Share-Based Compensation	10	15	
Other Non-Operating Gains		(20)	
Income Tax Effect of Above Adjustments	-	(1)	
Change in Value of Acquisition Contingent Consideration	(0)	-	
Gain on Settlement	(1)	-	
Loss on Early Retirement of Debt	2	-	
Non-Cash Interest Accretion	8	10	
Non-Cash GAAP Tax Expense (Benefit)	3	4	
Adjusted Earnings	\$77	\$218	
Adjusted Earnings Per Share - Diluted	\$1.48	\$4.02	
Diluted Weighted Average Shares Outstanding	51,729,513	54,001,079	
Effect of Unrecognized Share-Based Compensation on Diluted Shares Outstanding	596,625	293,470	
Adjusted Diluted Weighted Average Shares Outstanding	52,326,138	54,294,549	

## Supplemental Data

Reconciliation of Euronet's Money Transfer Segment Operating Income to Pro Forma Adjusted EBITDA and Calculation of Pro Forma Revenue For the 12 Month Periods Ended December 31, 2007 and December 31, 2016

(\$ in millions)	Euronet Money Transfer Segment			
	12 Months Ended	12 Months Ended		
	12/31/07	12/31/16		
Revenue	\$159	\$802		
Add: Pro Forma Adjustment	46			
Pro Forma Revenue	\$205	\$802		
Operating Income (loss)	\$7	\$102		
Add: Depreciation and Amortization	14	29		
Adjusted EBITDA	\$21	\$131		
Add: Pro Forma Adjustment	6			
Pro Forma Adjusted EBITDA	\$27	\$131		

